

# Glossary

## A

**absolute poverty** the absence of enough money to secure life's necessities

**achieved status** a position that is earned or chosen

**actuarial tables** statistics of life expectancies; used as basis for life insurance costs

**age stratification** the unequal distribution of scarce resources based on age

**ageism** a set of beliefs, attitudes, norms, and values used to justify age-based prejudice and discrimination

**agricultural society** a society that uses plows and draft animals in growing food

**alternative movement** a social movement that focuses on bringing about limited changes in people

**anomie** a social condition in which norms are weak, conflicting, or absent

**anticipatory socialization** the voluntary process of preparing to accept new norms, values, attitudes, and behaviors

**ascribed status** a position that is neither earned nor chosen but assigned

**assimilation** the blending or fusing of minority groups into the dominant society

**authoritarianism** a political system controlled by nonelected rulers who usually permit some degree of individual freedom

**authority** the legitimate or socially approved use of power

**averting** turning aside; prevention

## B

**beliefs** ideas about the nature of reality

**bilateral** family arrangement where descent and inheritance are passed equally through both parents

**biological determinism** principle that behavioral differences are the result of inherited physical characteristics

**bourgeoisie** class owning the means for producing wealth

**bullish** optimistic; hopeful

**bureaucracy** a formal organization based on rationality and efficiency

## C

**canon** an accepted principle or rule

**capitalism** an economic system based on private ownership of property and the pursuit of profit

**capitalist** person who owns or controls the means for producing wealth

**case study** intensive study of a single group, incident, or community

**caste system** a stratification structure that does not allow for social mobility

**causation** the belief that events occur in predictable ways and that one event leads to another

**census** regularly occurring count of a particular population

**central-city dilemma** concentration of people in need of public services without tax base-generated money to provide for them

**charismatic authority** authority that arises from the personality of an individual

**charter schools** public schools that are operated like private schools by public school teachers and administrators

**church** a life-encompassing religious organization to which all members of a society belong

**city** dense and permanent concentration of people living in a specific area and working primarily in non-agricultural jobs

**class conflict** the ongoing struggle between the bourgeoisie (owners) and the proletariat (working) classes

**class consciousness** identification with the goals and interests of a social class

**closed-ended questions** questions a person must answer by choosing from a limited, predetermined set of responses

**coercion** interaction in which individuals or groups are forced to behave in a particular way

**cognitive ability** capacity for thinking abstractly

**collective behavior** the spontaneous behavior of a group of people responding to similar stimuli

**collectivity** collection of people who do not normally interact and who do not share clearly defined norms

**compensatory education** specific curricular programs designed to overcome a deficiency

**competition** system in which rewards are based on relative performance

**concentric zone theory** theory that describes urban growth in terms of circular areas that grow from the central city outward

**conflict** interaction aimed at defeating an opponent

**conflict perspective** approach emphasizing the role of conflict, competition, and constraint within a society

**conformity** behavior that matches group expectations

**conglomerates** networks of unrelated businesses operating under one corporate umbrella

**contagion theory** theory stating that members of a crowd stimulate each other to higher and higher levels of emotion and irrational behavior

**contingent employment** the hiring of part-time, short-term workers

**control theory** theory that compliance with social norms requires strong bonds between individuals and society

**convergence theory** theory that states that crowds are formed by people who deliberately congregate with like-minded others

**cooperation** interaction in which individuals or groups combine their efforts to reach a goal

**cooperative learning** instructional method that relies on cooperation among students

**core tier** an occupational structure composed of large firms dominating their industries

**corporation** an organization owned by shareholders, who have limited liability and limited control

**correlation** a measure of the relationship between two variables

**counterculture** a subculture deliberately and consciously opposed to certain central beliefs or attitudes of the dominant culture

**crime** acts committed in violation of the law

**criminal justice system** system comprising institutions and processes responsible for enforcing criminal statutes

**crowd** a temporary collection of people who share an immediate common interest

**crude birthrate** the annual number of live births per one thousand members of a population

**crude death rate** the annual number of deaths per one thousand members of a population

**cult** a religious organization whose characteristics are not drawn from existing religious traditions within a society

**cultural bias** the unfair measurement of the cognitive abilities of people in some social categories

**cultural particulars** the ways in which a culture expresses universal traits

**cultural pluralism** desire of a group to maintain some sense of identity separate from the dominant group

**cultural universals** general cultural traits that exist in all cultures

**culture** knowledge, values, customs, and physical objects that are shared by members of a society

## D

**de facto segregation** denial of equal access based on everyday practice

**de jure segregation** denial of equal access based on the law

**demographic transition theory** theory that population growth is a function of the level of economic development in a country

**demography** the scientific study of population

**denomination** one of several religious organizations that most members of a society accept as legitimate

**dependency ratio** the ratio of dependent persons to economically active persons

**dependent variable** a characteristic that reflects a change

**desocialization** the process of giving up old norms, values, attitudes, and behaviors

**deterrence** discouraging criminal acts by threatening punishment

**deviance** behavior that departs from societal or group norms

**deviant** a person who breaks significant societal or group norms

**differential association theory** theory that individuals learn deviance in proportion to the number of deviant acts to which they are exposed

**diffusion** process by which one culture or society borrows from another culture or society

**discovery** process by which something is learned or reinterpreted

**discrimination** treating people differently based on ethnicity, race, religion, or culture

**dispersed collectivity** collectivity made up of people who are not physically connected but who follow common rules or respond to common stimuli

**doubling time** number of years needed to double the base population size

**downsizing** the process by which companies reduce their work forces

**dramaturgy** approach that depicts human interaction as theatrical performances

**drive** impulse to reduce discomfort

**dysfunction** negative consequence of an aspect of society

## E

**economic institution** institution that determines how goods and services are produced and distributed

**edge city** a suburban unit specializing in a particular economic activity

**educational equality** condition in which schooling produces the same results for lower-class and minority children as it does for other children

**elitism** system in which a community or society is controlled from the top by a few individuals or organizations

**emergent norm theory** theory stating that norms develop to guide crowd behavior

**endogamy** marriage within one's own group as required by social norms

**equalitarian** family structure where authority is evenly shared between the husband and wife

**equilibrium** a society's tendency to react to changes by making adjustments to keep itself in a state of functioning and balance

**ethnic minority** group identified by cultural, religious, or national characteristics

**ethnocentrism** judging others in terms of one's own cultural standards

**exogamy** the practice of marrying outside one's group

**exponential growth** growth in which the amount of increase is added to the base figure each time period

**extended family** two or more adult generations of the same family whose members share economic resources and a common household

**extrapolating** predicting based on past experiences

## F

**fad** an unusual behavior pattern that spreads rapidly and disappears quickly

**false consciousness** adoption of the ideas of the dominant class by the less powerful class

**family** a group of people related by marriage, blood, or adoption

**family planning** the voluntary use of population control methods

**fashion** a widely accepted behavior pattern that changes periodically

**fecundity** the maximum rate at which women can physically produce children

**feminization of poverty** a trend in U.S. society in which women and children make up an increasing proportion of the poor

**fertility** a measure of the number of children born to a woman or a population of women

**fertility rate** the annual number of live births per one thousand women aged fifteen to forty-four

**field research** research that takes place in a natural (nonlaboratory) setting

**folkways** norms that lack moral significance

**for-profit schools** schools run by private companies on government funds

**formal organization** a group deliberately created to achieve one or more long-term goals

**formal sanctions** sanctions imposed by persons given special authority

**formal schooling** education that is provided and regulated by society

**fundamentalism** the desire to resist secularization and to adhere closely to traditional religious beliefs, rituals, and doctrines

## G

**game stage** Mead's third stage in the development of role taking; children anticipate the actions of others based on social rules

**Gemeinschaft** "community"; preindustrial society based on tradition, kinship, and close social ties

**gender identity** a sense of being male or female based on learned cultural values

**gender socialization** the social process of learning how to act as a boy or girl

**generalized other** integrated conception of the norms, values, and beliefs of one's community or society

**genocide** the systematic effort to destroy an entire population

**gentrification** the development of low-income areas by middle-class homebuyers, landlords, and professional developers

**Gesellschaft** "society"; industrial society characterized by weak family ties, competition, and impersonal social relationships

**gross migration rate** the number of persons per year per one thousand members of a population who enter or leave a geographic area

**group** at least two people who have one or more goals in common and share common ways of thinking and behaving

**groupthink** when thinking in a group is self-deceptive, based on conformity to group beliefs, and created by group pressure to conform

## H

**hate crime** a criminal act motivated by prejudice

**hidden curriculum** the informal and unofficial aspects of culture that children are taught in school, such as conformity or cooperation

**hidden unemployment** unemployment that includes people not counted in the traditional unemployment categories

**horizontal mobility** a change in occupation within the same social class

**horticultural society** a society that survives primarily through the growing of plants

**hunting and gathering society** a society that survives by hunting animals and gathering edible foods

**hypothesis of linguistic relativity** theory stating that our idea of reality depends largely upon language

**hypothesis** testable statement of relationships among variables

**I**

**“I”** the part of the self that accounts for unlearned, spontaneous acts

**ideal culture** cultural guidelines that group members claim to accept

**imitation stage** Mead’s first stage in the development of role taking; children begin to imitate behaviors without understanding why

**in-group** exclusive group demanding intense loyalty

**incarceration** a method of protecting society from criminals by keeping them in prisons

**incest taboo** a norm forbidding marriage between certain kinds of relatives

**income** amount of money received by an individual or group over a specific time period

**independent variable** a characteristic that causes something to occur

**industrial society** a society that depends on science and technology to produce its basic goods and services

**infant mortality rate** the annual number of deaths among infants under one year of age per one thousand live births

**informal organization** groups within a formal organization in which personal relationships are guided by norms, rituals, and sentiments that are not part of the formal organization

**informal sanctions** rewards or punishments that can be applied by most members of a group

**instincts** innate (unlearned) patterns of behavior

**institutionalized discrimination** unfair practices that grow out of common behaviors and attitudes and that are a part of the structure of a society

**integrative curriculum** an approach to education based on student-teacher collaboration

**interest group** a group organized to influence political decision making

**intergenerational mobility** a change in status or class from one generation to the next

**interlocking directorates** directorates that result when heads of corporations sit on one another’s boards

**intervening variable** a variable that changes the relationship between an independent and a dependent variable

**interview** a survey method in which a trained researcher asks questions and records the answers

**invention** the creation of something new from previously existing items or processes

**iron law of oligarchy** theory that power increasingly becomes concentrated in the hands of a few members of any organization

**L**

**labeling theory** theory that society creates deviance by identifying particular members as deviant

**latent function** an action that produces an unintended and unrecognized result

**law** a norm that is formally defined and enforced by officials

**legitimate** justify or give official approval to

**life expectancy** the average number of years that persons in a given population born at a particular time can expect to live

**life span** the most advanced age to which humans can survive

**looking-glass self** an image of yourself based on what you believe others think of you

**M**

**magnet schools** public schools that focus on particular disciplines or areas, such as fine arts or science

**manifest function** an action that produces an intended and recognized result

**marriage** a legal union based on mutual rights and obligations

**mass media** means of communication designed to reach the general population

**master status** a position that strongly affects most other aspects of a person’s life

**material culture** the concrete, tangible objects of a culture

**matriarchy** the pattern in which the oldest woman living in the household has authority over all other family members

**matrilineal** family arrangement where descent and inheritance is passed through the female line

**matrilocal** the pattern in which married couples live with or near the wives’ parents

**“me”** the part of the self formed through socialization

**mechanical solidarity** social dependency based on a widespread consensus of values and beliefs, enforced conformity, and dependence on tradition and family

**mechanization** the process of replacing animal and human power with machine power

**meritocracy** a society in which social status is based on ability and achievement

**migration** the movement of people from one geographic area to another

**minority** a group of people with physical or cultural traits different from those of the dominant group in the society

**mob** emotional crowd ready to use violence for a specific purpose

**monogamy** a marriage consisting of one man and one woman at a time

**monopolies** companies that have control over the production or distribution of a product or service

**mores** norms that have moral dimensions and that should be followed by members of the society

**mortality** deaths within a population

**multicultural education** an educational curriculum that emphasizes differences among gender, ethnic, and racial categories

**multinationals** firms based in highly industrialized societies with operating facilities throughout the world

**multiple causation** the belief that an event occurs as a result of several factors working in combination

**multiple nuclei theory** theory that focuses on specific geographic or historical influences on urban growth

## N

**negative deviance** involves behavior that underconforms to accepted norms

**neolocal** the pattern in which newly married couples set up their own households

**net migration rate** the annual increase or decrease per one thousand members of a population resulting from migration into and out of the population

**nonmaterial culture** ideas, knowledge, and beliefs that influence people's behavior

**norms** rules defining appropriate and inappropriate behavior

**nuclear family** family structure composed of one or both parents and children

**nullifying** causing to have no value or force; negating

## O

**obligations** behaviors that individuals are expected to perform toward others

**occupational sex segregation** the concentration of women in lower-status positions

**occupations** categories of jobs that involve similar activities at different work locations

**oligopolies** combinations of companies that control the production or distribution of a product or service

**open class system** a system in which social class is based on merit and individual effort; movement is allowed between classes

**open classroom** a nonbureaucratic approach to education based on democracy, flexibility, and non-competitiveness

**open-ended questions** questions a person is to answer in his or her own words

**organic solidarity** social interdependency based on a high degree of specialization in roles

**out-group** group targeted by an in-group for opposition, antagonism, or competition

**overurbanization** when a city cannot supply adequate jobs and housing for its inhabitants

## P

**Pandora's box** a source of trouble

**participant observation** a case study where the researcher becomes a member of the group being studied

**pastoral societies** societies where food is obtained primarily by raising and taking care of animals

**patriarchy** the pattern in which the oldest man living in the household has authority over the rest of the family members

**patrilineal** family arrangement where descent and inheritance is passed through the male line

**patrilocal** the pattern in which married couples live with or near the husbands' parents

**peer group** set of individuals of roughly the same age and interests

**peripheral theory** theory that emphasizes the growth of suburbs around the central city

**peripheral tier** an occupational structure composed of smaller, less profitable firms

**perspective** a particular point of view

**play stage** Mead's second stage in the development of role taking; children act in ways they imagine other people would

**pluralism** system in which political decisions are made as a result of bargaining and compromise among special interest groups

**political institution** institution that determines how power is obtained and exercised

**political socialization** informal and formal processes by which a person develops political opinions

**polyandry** the marriage of one woman to two or more men at the same time

**polygamy** the marriage of a male or female to more than one person at a time

**population** a group of people living in a particular place at a specified time or a group of people with certain specified characteristics

**population control** attempts by government to control birth rates

**population momentum** inability to stop population growth immediately because of previous high rate of growth

**population pyramid** a graphic representative of the age and gender composition of a population

**positive deviance** involves behavior that overconforms to social expectations

**positivism** the belief that knowledge should be derived from scientific observation

**postindustrial society** a society in which the economic emphasis is on providing services and information

**power** the ability to control the behavior of others

**power elite** a unified group of military, corporate, and government leaders

**prejudice** widely held negative attitudes toward a group (minority or majority) and its individual members

**prestige** recognition, respect, and admiration attached to social positions

**primary deviance** deviance involving occasional breaking of norms that is not a part of a person's lifestyle or self-concept

**primary group** people who are emotionally close, know one another well, and seek one another's company

**primary relationships** interactions that are intimate, personal, caring, and fulfilling

**primary sector** that part of the economy producing goods from the natural environment

**profane** nonsacred aspects of life

**proletariat** class that labors without owning the means of production; those who labor for the bourgeoisie

**Protestant ethic** a set of values, norms, beliefs, and attitudes stressing hard work, thrift, and self-discipline

## Q

**qualitative variable** a characteristic that is defined by its presence or absence in a category

**quantitative variable** a characteristic that can be measured numerically

**questionnaire** a written set of questions to be answered by a research participant

## R

**race** people sharing certain inherited physical characteristics that are considered important within a society

**racism** an extreme form of prejudice that assumes superiority of one group over others

**rational-legal authority** form of authority in which the power of government officials is based on the offices they hold

**rationalization** the mind-set emphasizing knowledge, reason, and planning

**real culture** actual behavior patterns of members of a group

**recidivism** a repetition of or return to criminal behavior

**redemptive movement** a social movement which seeks to change people completely

**reference group** group used for self-evaluation and the formation of attitudes, values, beliefs, and norms

**reflex** automatic reaction to physical stimulus

**reformative movement** a social movement that attempts to make limited changes in society

**rehabilitation** process of changing or reforming a criminal through socialization

**relative poverty** a measure of poverty based on the economic disparity between those at the bottom of a society and the rest of the society

**religion** a unified system of beliefs and practices concerned with sacred things

**religiosity** ways in which people express their religious interests and convictions

**replacement level** birthrate at which a couple replaces itself without adding to the population

**representative democracy** a system of government that uses elected officials to fulfill majority wishes

**representative sample** a sample that accurately reflects the characteristics of the population as a whole

**resocialization** the process of adopting new norms, values, attitudes, and behaviors

**resource mobilization theory** theory of social movements that focuses on the use of resources to achieve goals

**retribution** punishment intended to make criminals pay compensation for their acts

**revolution** sudden and complete overthrow of a social or political order

**revolutionary movement** a social movement that attempts to change the total structure of society

**rights** behaviors that individuals can expect from others

**riot** episode of largely random destruction and violence carried out by a crowd

**role conflict** condition in which the performance of a role in one status interferes with the performance of a role in another status

**role** expected behavior associated with a particular status

**role performance** the actual behavior of an individual in a role

**role strain** condition in which the roles of a single status are inconsistent or conflicting

**role taking** assuming the viewpoint of another person and using that viewpoint to shape the self-concept

**rumor** a widely circulating piece of information that is not verified as being true or false

## S

**sacred** things and ideas that are set apart and given a special meaning that goes beyond, or transcends, immediate existence

**sample** a group of people that represents a larger population

**sanctions** rewards and punishments used to encourage people to follow norms

**school desegregation** the achievement of a racial balance in the classroom

**scientific method** the recognition and formulation of a problem, the collection of data through observation and experiment, and the formulation and testing of hypotheses

**secondary analysis** using precollected information for data collection and research purposes

**secondary deviance** deviance in which an individual's life and identity are organized around breaking society's norms

**secondary group** people who share only part of their lives while focusing on a goal or task

**secondary relationships** impersonal interactions involving limited parts of personalities

**secondary sector** that part of the economy engaged in manufacturing goods

**sect** a religious organization that arises out of a desire to reform an existing religious organization

**sector theory** theory that emphasizes the importance of transportation routes in the process of urban growth

**secularization** process through which the sacred loses influence over society

**self-concept** an image of yourself as having an identity separate from other people

**self-fulfilling prophecy** an expectation that leads to behavior that causes the expectation to become reality

**sex** classification of people as male or female based on biological characteristics

**sexism** a set of beliefs, attitudes, norms, and values used to justify sexual inequality

**significant others** those people whose reactions are most important to your self-concept

**social aggregate** people temporarily in the same place at the same time

**social category** a group of people who share a social characteristic

**social change** new societal behaviors with important long-term consequences

**social class** segment of society whose members hold similar amounts of resources and share values, norms, and an identifiable lifestyle

**social control** ways to encourage conformity to society's norms

**social dynamics** the study of social change

**social exchange** a voluntary action performed in the expectation of getting a reward in return

**social interaction** the process of influencing each other as people relate

**social mobility** the movement of individuals or groups between social classes

**social movement** movement whose goal is to promote or prevent social change; the most structured and rational form of collective behavior

**social network** a web of social relationships that joins a person to other people and groups

**social processes** series of steps leading to change on a societal level

**social sanctions** rewards or punishments that encourage conformity to social norms

**social solidarity** the degree to which a society is unified

**social statics** the study of social stability and order

**social stratification** ranking of people or groups according to their unequal access to scarce resources

**social structure** the patterned interaction of people in social relationships

**socialism** an economic system founded on the belief that the means of production should be controlled by the people as a whole

**socialization** the process of learning to participate in a group

**society** a specific territory inhabited by people who share a common culture

**sociobiology** the study of the biological basis of human behavior

**sociological imagination** the ability to see the link between society and self

**sociological perspective** a view that looks at the behavior of groups, not individuals

**sociology** the scientific study of social structure (human social behavior)

**spirit of capitalism** the obligation to reinvest money in business rather than to spend it

**sport** a set of competitive activities in which winners and losers are determined by physical performance within a set of established rules

**sport subculture** a group with distinct roles, values, norms, and beliefs that is organized around a sport activity

**spurious correlation** a relationship between two variables that is actually caused by a third factor

**stacking** assignment of players to less central positions on the basis of race or ethnicity

**status** a position a person occupies within a social structure

**status set** all of the statuses that a person occupies at any particular time

**stereotype** a distorted, exaggerated, or oversimplified image applied to a category of people

**stigma** an undesirable trait or label that is used to characterize an individual

**strain theory** theory that deviance is more likely to occur when a gap exists between cultural goals and the ability to achieve these goals by legitimate means

**subculture** a group that is part of the dominant culture but that differs from it in some important respects

**subjugation** process by which a minority group is denied equal access to the benefits of a society

**suburbanization** loss of population of a city to surrounding areas

**survey** research method in which people respond to questions

**symbol** anything that stands for something else and has an agreed-upon meaning attached to it

**symbolic interactionism** approach that focuses on the interactions among people based on mutually understood symbols

## T

**taboo** a rule of behavior, the violation of which calls for strong punishment

**technology** knowledge and tools used to achieve practical goals

**tertiary sector** that part of the economy providing services

**theoretical perspective** a set of assumptions accepted as true

**total fertility rate** average number of children born to a woman during her lifetime

**total institutions** places in which people are separated from the rest of society and controlled by officials in charge

**totalitarianism** a political system in which a ruler with absolute power attempts to control all aspects of a society

**tracking** placement of students in programs according to academic ability levels

**traditional authority** forms of authority in which the legitimacy of a leader is rooted in custom

## U

**underclass** people typically unemployed who came from families that have been poor for generations

**urban ecology** the study of the relationships between humans and city environments

**urban legend** a moralistic tale which the teller swears happened to someone he or she knows

**urbanism** the idea that urbanization involves a distinctive way of life

**urbanization** the shifting of population from farms and villages to large cities

## V

**value-added theory** theory holding that certain conditions must exist for social movements to occur

**values** broad ideas about what is good or desirable shared by people in a society

**variable** a characteristic that is subject to change

**verstehen** understanding social behavior by putting yourself in the place of others

**vertical mobility** a change upward or downward in occupational status or social class

**victim discounting** process of reducing the seriousness of the crimes that injure people of lower status

**voucher system** system in which public school funds may be used to support public, private, or religious schools

## W

**war** organized, armed conflict that occurs within a society or between nations

**wealth** total economic resources held by a person or group

**white-collar crime** job-related crimes committed by high-status people

**working poor** people employed in low-skill jobs with the lowest pay who do not earn enough to rise out of poverty

## Z

**zero population growth** situation in which deaths are balanced by births so that the population does not increase